

THE NEWSLETTER OF THE CALIFORNIA SOCIETY OF MUNICIPAL FINANCE OFFICERS

OCTOBER 2008

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President's Message

Viki Copeland, City of Hermosa Beach Finance Director, 2008 CSMFO President

Annual Goal Setting and Planning Retreat

CSMFO held its annual strategic planning retreat on September 11, 2008 at the site of our 2009 conference, the Westin St. Francis on Union Square in San Francisco. If you are not familiar with the location, you are in for a real treat at the annual conference.

The name "Union Square" stems from the fact that the area was once used for rallies and support for the Union Army during the Civil War. After the great earthquake of 1906, Union Square became San Francisco's premier shopping district, and, by the 1930's the site of the world's first underground parking structure.

Today, Union Square refers to the shopping, hotel, and theater district that surrounds the plaza for several blocks. The one-block plaza and nearby area is one of the largest collection of department stores. upscale boutiques, tourist trinket shops, art galleries, and salons in the Western United States, which continue to make Union Square a major tourist draw, a vital, cosmopolitan place in downtown San Francisco, and one of the world's premier shopping districts. Grand hotels and small inns, as well as repertory, off-Broadway and singleact theaters also contribute to the area's dynamic, 24-hour character.

It's also easy to jump on a cable car and go to Fisherman's Wharf,

Ghirardelli Square or the Buena Vista for an Irish Coffee. (I know a few retreatgoers who took advantage of that!)

Attendees at the retreat are the Board and Officers (President, President-Elect and Past President), Chairs, Vice Chairs and Senior Advisors to the eight standing committees, DMH as Secretary, Meeting Planner Teri Anticevich and for the first time, Chapter Chairs. The Board decided last year to expand the participation at the retreat to include Chapter Chairs since they are the "grass roots" of our organization and would undoubtedly add a lot to our planning process. The purpose of the retreat is to review the goals for the current year along with the progress to date and to develop the goals and key priorities for 2009. The President-Elect chairs the retreat since the goals are for the coming year when the President-Elect will take office. Don Maruska, who many of you may know from CSMFO's Coaching Program did a wonderful job of facilitating the goal setting and President-Elect Thomas Fil chaired the meeting and served as our host, with assistance from Devon Hood and Dayna Casper of DMH and Teri Anticevich of MAMS.

The retreat is the one time during the year when you can find most of the people who volunteer all year long on behalf of CSMFO in one room and it is always an inspiring and energizing effect. You may think about the effort people put into this organization at

President's Message, continued

different times during the year, but seeing most of them in a room together, working on behalf of CSMFO, definitely leaves an impression. This year we had a total of 38 attendees: 9 Officers and Board Members, 21 Committee Members and 8 Chapter Chairs.

The planning process produced the following goals for 2009:

1. Training and Professional Development

- + Survey members to identify needs and priorities
- + Develop a road map for the future
- + Implement the plan

2. Support for Chapter Engagement and Delivery

- + Expand information flow and exchange with chapters
- + Share best practices and programming ideas
- + Provide information and support for enhanced chapter success

3. Outreach and Marketing of CSMFO

- + Complete membership brochure
- + Link with universities to attract new entrants to the profession
- + Expand connections with other professional organizations

I am certain that the goals will be achieved under the leadership of Thomas Fil and with all of the cooperation of the Standing Committees.

Thank you to all who attended and provided input and ideas for the future of CSMFO. The organization certainly needs all of you to move forward. And if you are reading this and haven't been involved with CSMFO, give it some thought. It really is a rewarding experience.

Kudos to Administration Committee

One of the projects assigned to the Administration Committee this year was to develop a process and form to evaluate the performance of consultants used by CSMFO. It is not an easy task since the consultants work with a variety of Board Members, Committee Members, Chapter Chairs, other consultants and in some cases, the membership in general. The Board believed that it would be worthwhile to compile an overall evaluation and provide feedback both to the consultants and to the Board, Committees and Chapter Chairs. The report was presented at the Board meeting that followed the retreat on September 12th.

Thanks to the Administrative Committee for developing the process, conducting the survey and overall, for doing a great job!



State-Wide Organization of Government Finance Officers Utilizes West Valley Water District Board Room August 27, 2008



California Society of Municipal Finance Officers

"Introduction to Governmental Accounting" One Day Seminar

Presented by Ahmed Badawi, CPA Caporicci & Larson, CPA's (Bay Area)

Partial List of Attendees:

Cucamonga Valley Water District * Inland Empire Utilities Agency *
Lake Arrowhead Community Services District * Palmdale Water District
Orange County Transit Authority * Riverside County Flood Control
Santa Ana Watershed Project Authority * South Coast Water District
Cities of Colton, Fontana, Long Beach, Ontario, Rialto, Riverside, San Diego, Whittier
and West Valley Water District

Hosted by Debbie Sousa, WVWD Treasurer, Member CSMFO, Inland Empire Chapter Welcome by Tom Crowley, Assistant General Manager, WVWD Special thanks to Yolanda Ramirez, WVWD

** ADVERTISEMENT **

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CSMFO Chapter Chairs

Central Coast

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Central Los Angeles

Eddie Malonzo, Cerritos 562-916-1369, eddie_malonzo@ci.cerritos.ca.us

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Vacant

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Sacramento Valley

Vacant

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South San Joaquin

Ronney Wong, City of Fowler 559-834-3113, rwong@ci.fowler.ca.us

Officers, Directors and **Standing Committees**

Viki Copeland, City of Hermosa Beach

Thomas Fil, City of Belmont

Brad Grant, City of Merced

Devon Hood, DMH Management Services

Ronnie Campbell, City of Camarillo Mary Dodge, City of El Cerrito Agnes Walker, SBRPCA Pauline Marx, City of San Francisco David Cain, City of Chino Scott Johnson, City of San Jose

Committees

Robert Burns, Chino Joan Michaels Aguilar, Azusa David Cain, Chino Cathy Lucas, Stockton Bob Biery, Westlake Village Stephen Dunn, Upland

Janet Salvetti, Stockton Jesus Nava, Burlingame Tamera Haas, Healdsburg Dennis Danner, Newport Beach Brad Grant, Merced

Pamela Arends-King, Santa Ana Laura Nomura, Laura Gina Schuchard, City of West Hollywood Chu Thai, Beverly Hills Cindy Guziak, Orange County Fire Authority Agnes Walker, SBRPCA

Dennis Danner, Newport Beach Terrence Beaman, Placentia Christy Pinuelas, Agoura Hills Margaret Moggia, West Basin Mary Bradley, Sunnyvale Ronnie Campbell, Camarillo

Josh Betta, Glendora Julia James, South Gate Irwin Bornstein, Mission Viejo Scott Johnson, San Jose

Paula Chamberlain, Pomona Steve Chapman, Moreno Valley Brent Mason, Riverside Bob Torrez, Burbank Mary Dodge, Cerrito

Jesse Takahashi, Campbell Sandra Schmidt, Las Virgenes MWD Crystal Alexander, Culver City Bill Statler, San Luis Obispo Pauline Marx, San Francisco

John Adams, Thousand Oaks Barbara Boswell, Lancaster Mike Whitehead, Rolling Hills Estates Mark Moses, Stockton Thomas Fil, Belmont

Exhibitors and Sponsors!

Be on the lookout for information on how you can showcase your product or services with great marketing opportunities available to you during our next CSMFO Conference!

Our exhibitor registration kit is available now. If you have not received one in the mail, check out our website to download the web version of our information. We have great opportunities for exhibitors and sponsors, including a brand new option for Diamond Sponsors which includes YOUR LOGO and a link to YOUR WEBSITE on the Annual Conference page of the CSMFO website.

We know that you will want to take advantage of this great opportunity to showcase your website, along with your product or services, to our CSMFO members visiting this site!

Check out our Additional Sponsorship Opportunities available to you! We have many chances for you to showcase your support of CSMFO and its members by hosting an event during the conference or sponsoring an item.

Please remember that we value your sponsorship in whatever form. Your continued support of CSMFO helps us to put on this premiere event each year. Plus, it helps us to keep conference registration fees affordable so that our members can attend.

Again, we thank you for your support and look forward to seeing you at CSMFO!

** ADVERTISEMENT **

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Revenue Collections: Tune-Up Checklist

By: Susan M. Cotton, CTP, Money Matters Consulting

During this transition time from summer to fall, your agency might avail itself of the opportunity to tune-up its revenue collection program. The following checklist contains steps a government can take to optimize and improve its processes.

Good Funds, Now: The primary objective with revenue collections is to convert the form of payment received (check, ACH, credit/debit card, wire) into good funds, i.e. money that the agency can use right away for payments or investing. The more quickly this is accomplished, the better. For example, if a check is received, but not deposited, then revenue has been generated, but the funds are not usable. Once the check is deposited, then it will take one to three days for the item to clear and become good or collected funds for the agency's use. Checks take the longest to convert to good funds, while wire transfers are good funds upon receipt.

Remote Deposit: One way to deposit checks without having to go to the bank or hire an armored car service is Remote Deposit, whereby the checks to be deposited are scanned and electronically deposited. This service requires scanning equipment and some additional time on the part of agency staff, but can make sense for certain customers based on check volume and deposit composition. Why go to the bank if you don't have to?

Auto Debit: Many utilities, water districts, and other agencies with a large volume of small dollar repetitive payments offer their customers an auto debit program. With auto debit, the payment due is automatically debited (via ACH) from the customer's account each month, saving both the agency and the customer time and money. Auto debit is the most cost-effective way to speed up and enhance revenue collections for repetitive payments.

Returned Item Processing: Returned checks items can hinder the revenue collection process. Receiving the returned item information more quickly can help the agency research the item, correct the situation, and collect the money faster. Banks offer online and imaging services, with the returned item data reported right away and images of the items also readily available. If the agency waits until the returned items are mailed back, it could be too late, with the revenue lost forever.

Lockbox Processing: Lockbox processing enhances revenue collection by outsourcing the process to a bank or other third-party provider. Lockbox processors will perform the following basic functions for an agency: collect remittances from the Post Office, open the mail, scan or key in the coupon information, scan or key in the check information, encode and endorse all of the checks received, deposit the checks to make check clearing deadlines, and create and send an electronic file and/or a hard copy report with information on the items processed each day. Some of the major banks also offer ARC or Accounts Receivable Conversion, whereby the checks received by the lockbox are converted to ACH debits, further enhancing the revenue collection process.

Request the Best: For any significant (i.e., large dollar), non-recurring transactions, agencies should request wire transfers. Nothing beats the security and immediate funds availability that wires provide. Wires are the payment mode for most investment transactions and other types of large dollar transactions. Wire transfer fees are relatively higher on a per-item basis, but these fees can also be negotiated with your bank, especially if the volume is high. Plus, the float savings and increased security can serve to more than offset any higher bank fees.

Checklist: When reviewing your agency's revenue collection program, have you considered the following:

- 1. Implementing Remote Deposit for daily check deposits?
- 2. Offering Auto Debit to clients who make monthly payments?
- 3. Upgrading Returned Item information reporting to enhance collection?
- 4. Utilizing Lockbox Processing to outsource and speed-up collections?

5. Requesting wire transfers for large dollar transactions?

6. Remembering that revenue doesn't count until it is good (investable) funds!

Unleash the Power of Excel & Your Portfolio California Municipal Treasurers Association Invite You To Our Next Meeting



Friday, October 24, 2008 11:45 a.m.-3:30 p.m. (Lunch @ 12:00, First session @ 1:00) City of Watsonville Civic Plaza Community Room (4th Floor) | 275 Main St Watsonville, CA 95076 (831) 768-3010

Featured Speaker: Kevin Webb, Senior Vice President; Stanford Public Funds Group

TOPIC 1: Investing the Main Street Way This session looks at two issues that often times confuse and confound citizens and politicians when trying to make sense of public fund investing; performance measurement and budgeting.

TOPIC 2: Unleashing the power of Excel This brand new session offers simple and practical tips for unlocking the power of Excel to produce state of the art investment reports and analyze a public fund portfolio

MENU: Catered lunch... menu not finalized. Something very yummy Includes Beverages (coffee, tea, ice-tea, soda)

COST: \$25-CSMFO/CMTA members; \$40-non-members

(pay: CSMFO-City of Watsonville)

DUE BY: Wednesday, October 22nd, 2008 (end of day)



If time does not permit, fax the completed registration form to (831) 763-4066 or call (831) 768-3470 to hold a spot. Cancellations received after October 22nd & "no shows" may be charged in full (no refund/credit).

FUTURE MEETINGS:

January 30: Special series on the health of the financial markets and impact on local government and its employees. **April 17:** State of the State, Best practices for budget forecasts

If you have any questions or comments, please contact either myself or Marissa. We hope to see you & your staff soon.

Marc Pimentel CSMFO Monterey Bay Chapter Chair Administrative Services Director, City of Watsonville PO BOX 50000 - City of Watsonville, CA 95077 (831) 768-3470

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CSMFO Central Valley Chapter Meeting

The City of Tracy will be hosting the CSMFO Central Valley Chapter Meeting at:

Thursday, October 16, 2008 | 12 noon
Grand Theatre Center for the Arts, 715 Central Avenue, Tracy, CA 95376

Featured Speaker: Andrew Belknap, Management Partners
Program: "Budget Balancing Strategies; How Cities are Coping"

Contact Linda Dasse (209) 831-6840 or linda.dasse@ci.tracy.ca.us for information.

Central Los Angeles and South Bay Chapters Invite You To Our Next Meeting

Thursday, October 21, 2008 | 11:30 am to 1:30 pm Bluewater Grill Seafood Restaurant | 665 North Harbor Drive, Redondo Beach, CA 90277 (310)-318 FISH (3474) | (Directions refer to www.bluewatergrill.com)

Featured Speaker: Brian Perry, Vice President, Portfolio Specialists
Program: "The Credit Crisis, The Economy, and Your Portfolio"

Brian joined Chandler Asset Management in 2005 and has more than ten years of financial market experience. At Chandler, Brian conducts research on economic and financial topics, authors the monthly Chandler Bond Market Review, and was instrumental in developing a new quantitative corporate credit analysis program. Brian's articles have appeared in the California Municipal Treasurer's Association Dollars & Sense Newsletter, the California Society of Municipal Finance Officers MiniNews, and the Oregon Municipal Finance Officers Association Newsletter.

Prior to joining Chandler, Brian spent seven years working as a fixed income trader, specializing in government agency and corporate bonds. Brian has an MBA in International Business from National University and earned his BS Degree in Finance at Villanova University.

Cost is \$35.00 (Checks payable to City of Rolling Hills Estates)

For reservations please contact either:

Eddie Malonzo, City of Cerritos (562) 860-0311 ext. 2037 eddie malonzo@ci.cerritos.ca.us

Mike Whitehead, City of Rolling Hills Estates (310) 377-1577 mike@ci.rolling-hills-estates.ca.us

No Shows who RSVP will be Invoiced.

San Gabriel Valley Chapter Meeting

Please join us for the October chapter meeting:

Speaker & Topic: To Be Announced

Wednesday, October 15th | 11:30am - 1:30 pm

PLEASE NOTE NEW LOCATION:

Courtyard Marriott, 700 West Huntington Drive, Monrovia, CA

Cost: \$30 Member | \$40 Non-Member | Includes lunch and beverage (Iced Tea, & Coffee)

Bring you business card for a chance to win prizes!

For Reservations, please contact Lina Fernandez at the City of Azusa, 626-812-5203, or Ifernandez@ci.azusa.ca.us PLEASE RSVP BY Thursday, October 9th. Make checks payable to City of Azusa.

Thank you and see you there!!!!

Financing the Green —

Recent Developments in Financing Solar and Energy Efficiency Projects

By Tim Seufert, NBS, Managing Director - August 2008

The "green revolution" has come to public finance. This article reviews a number of options for your City, District, or local agency to pursue to foster investment in renewable energy (solar) and energy efficiency projects. Some of the tools are familiar, but there have been recent changes and new developments. This evolution will surely continue. The primary tools in this discussion, in no particular order, are as follows:

- Assessment Districts
- Community Facilities Districts
- Rebate programs (local, plus State and Federal incentives)
- Voluntary donation programs
- · Grants and other sources

Assessment Districts and Community Facilities Districts:

Assembly Bill 811, effective July 21, 2008 as an urgency bill, amended the 1911 Act, Chapter 29, to allow for contractual assessments that will finance renewable energy source and energy efficiency improvements for alreadydeveloped residential, commercial, industrial, or other real property. Contractual assessments are basically special assessments levied by contract between a local agency and a property owner. Under this model, a local agency forms an assessment district (which may be limited or jurisdictionwide in scope) and, with a property owner's consent, levies assessments on a property to finance improvements made to that property. To get started, the local agency shall pass a Resolution of Intention that states that this assessment program is for the public good and benefit. This Resolution shall specify, among other things, the boundaries of the area in question, the types of improvements allowed, and the financing program. The financing program may include the issuance of 1911 or 1915 Act bonds, or use of some other financing tools.

Public finance professionals in California are promoting an alternative legal approach through Assembly Bill 1709, which is still working its way through the California Legislature. AB 1709 would amend the Mello-Roos Community Facilities Act of 1982 to allow Community Facilities Districts ("CFDs") to levy special taxes to finance renewable energy and energy efficiency improvements to private property. This will add additional capability to the existing and alreadyflexible CFD law. Note that the City of

Berkeley pioneered the CFD solar model by using its status as a charter city to adopt a special tax ordinance based on the CFD law. AB 1709 is modeled on Berkeley's special tax ordinance.

There are a few significant differences between AB 811 (contractual assessments) and AB 1709 (CFD special taxes). First, AB 811 is limited to developed property, while AB 1709 would also allow financing of renewable energy and energy efficiency improvements for new development. Second, AB 811 is only available to cities and counties, while AB 1709 would be available to all local agencies. Third, the CFD law (AB 1709) has proven to be a more flexible financing tool than the 1911 Act (AB 811), which may be important as local agencies, public finance professionals and the lending community begin to explore the rapidly-changing area of renewable energy financing. Finally, AB 1709 (which would allow the annual levy of a special tax to pay bonded indebtedness issued to finance renewable energy and energy efficiency improvements) may be less problematic with respect to existing home mortgages than AB 811 (which levies the entire principal amount of the assessment at the time the contractual assessment is established). Both the CFD (AB 1709) and Assessment (AB 811) routes offer two primary benefits because:

- The obligation to repay the cost of the renewable energy and energy efficiency improvements will be on the property tax bill. It will not be "due on sale" of the benefited property (which is the case with traditional equity lines of credit) and the lender will have a "super lien" on the benefited property that is equal to the lien of general ad valorem property taxes; and
- Renewable energy and energy efficiency improvements may be financed without a significant down-payment.

Chris Lynch, of the bond counsel firm Jones Hall, who authored Berkeley's special tax ordinance and helped Assemblyperson Loni Hancock write AB 1709, believes the biggest hurdle to public financing of renewable energy and energy efficiency improvements to private property is not legal but financial: "Because bonds issued for this purpose will not be tax-exempt, it remains to be seen whether local government will be able to offer a financing program that is economically superior to financial products available from the private sector."

Financing the Green, continued

Rebates and Incentives:

As part of the Governor's \$3.3 billion Million Solar Roofs Program, the State of California has a rebate program, known as the California Solar Initiative ("CSI"). A typical residential solar installation can currently receive a rebate of up to \$4,750 for the installation of 2.5 kW system.

For more information, please see http://www.gosolarcalifornia.ca.gov. Note that the Federal government also has a tax credit program to incent such incentives. This federal tax credit is set to expire at the end of 2008, but it may be extended. A number of bills have been brought forth to extend the credit, and the political maneuvering continues.

To leverage private investment, the City and County of San Francisco implemented an incentive program on July 1, 2008 for residential, non-profit, and commercial solar installations. A homeowner can apply and receive between \$3000 and \$6000 for a 1.5kW or larger system. The initial funding in the amount of \$3 million is being provided by the San Francisco Public Utilities Commission's Sustainable Energy Account. For further information, go to http://sfwater.org/home.cfm and click on the GoSolarSF links.

Grants and Voluntary Programs:

Some cities are providing for voluntary contributions, via their utility bills for example. Residents may donate any amount to fund solar and energy efficiency programs within their communities, particularly for schools, low-income applications, and non-profit organizations. Grant funding can come from a plethora of sources. PG&E, for example, has given significant grants to fund solar installations at schools and non-profit housing facilities. Further information is available at http://www.pge.com/giving/.

These avenues and others will surely evolve over time. The good news is that you can start now and foster investment that will save money, reduce pollution and our environmental footprint, and help diversify our sources of energy. Those three goals are certainly worthy of our time and efforts.

We will post updates to this article at <u>www.nbsgov.com</u> on our Publications page as this evolves.

** ADVERTISEMENT **



Budget Strategies for Challenging Times Webinar

Join us for a Webinar on October 30

This special one and a half hour CSMFO interactive webinar will help you and your team

- * Learn about key strategies to close systemic budget gaps
- * Develop approaches to gain public support for added revenues
- * Identify the key actions you can take in your community to build a solid financial future.

Ken Nordhoff, City Manager, San Rafael, received such rave reviews for his presentation on this topic that the Career Development Committee asked him to lead this special expanded webinar.

Bring your issues, questions, and ideas. See detailed agenda at "Live Audio and Archives" at www.csmfo.org/coaching.

Participate as a group and discuss these topics afterwards:

- 1. What risks do we face in the current and projected budget climate?
- 2. How can we adopt or modfy effective practices to improve our situation?
- 3. What's our action plan to move forward?

Title: Budget Strategies for Challenging Times

Challenging Times

Date: Thursday, October 30, 2008

Time: 2:00 PM - 3:30 PM PDT

System Requirements:

PC-based attendees: Windows® 2000, XP

Home, XP Pro, 2003 Server, Vista

Macintosh®-based attendees: Mac OS® X

10.3.9 (Panther®) or newer

Space is limited. Reserve your Webinar seat now at: https://www1.gotomeeting.com/register/568665315

Event Listings 2008

Presentation Skills for Finance Professionals

The workshop to be presented is skill-based, in that technique and strategies will be presented and discussed in detail during the morning session, while in the afternoon participants will have the opportunity to plan and deliver a presentation, which will be video-taped. Participants will receive constructive feedback and suggestions from the Consultant and other participants. The opportunity to view your own presentation on videotape and receive positive feedback and suggestions is critical to your success in making presentations.

The Workshop will be presented in three phases:

- Preparing and Organizing the Presentation
- Writing a Presentation Plan
- Delivering and Evaluating the Presentation

Registration Fee: \$250 (includes workshop, materials and lunch)

Time: 8:00 a.m. - 5:00 p.m.

October 15, 2008 City of Tracy

November 19, 2008 City of Rancho Cucamonga

California Debt and Investment Advisory Commission - Schedule for Spring 2009

ABCs OF SCHOOL DEBT FINANCING

February 6, 2009

Hilton Ontario Airport, Ontario, California

Cost \$199

Registration Deadline: January 6, 2009 or until filled

This one-day seminar is tailored to school business officials and staff members who seek a better understanding of debt financing, including the approval and sale of general obligation bonds. This seminar covers sources of debt financing and ongoing administration and accounting issues.

FUNDAMENTALS OF LAND-SECURED FINANCING

March 6, 2009

Hilton Concord, Concord, California

Cost \$199

Registration Deadline: February 6, 2009 or until filled

This one-day workshop focuses on Mello-Roos Community Facilities District and Assessment District financings. It covers financing structures, pre-formation considerations, the district formation process, project implementation, bond issuance mechanics, and the administration of liens and bonds.

MECHANICS OF A BOND SALE

April 30 - May 1, 2009

Crowne Plaza Redondo Beach, Redondo Beach, California Cost \$250

Registration Deadline: March 30, 2009 or until filled

This one and one-half day seminar is the second in a series of three CDIAC debt issuance seminars intended to help issuers plan and market their debt. This seminar covers structuring the financing, developing a debt management policy, using a plan of finance, securing credit enhancement, preparing legal documents, marketing an issuance, understanding federal arbitrage rules and regulations, and investing bond proceeds.

LIVING WITH AN ISSUE: ONGOING DEBT ADMINISTRATION

May 14-15, 2009

Sheraton Mission Valley, San Diego, San Diego, California Cost \$250

Registration Deadline: April 14, 2009 or until filled

This one and one-half day seminar is the last in CDIAC's series of debt issuance seminars and is designed to assist issuers with the administration of their debt instruments. It covers the roles and responsibilities of trustees and issuers, arbitrage rebate calculations, continuing disclosure, compliance monitoring, refundings, and advanced debt structures.

For more information about CDIAC programs visit <u>www.treasurer.ca.gov/cdiac</u> or call CDIAC at (916) 653-3269.

Inland Empire Chapter Meeting

September 18, 2008 | 11:30 am

Cask and Cleaver, 1333 University Ave, Riverside, CA 92507

Topic: "Lessons Learned Throughout A Career." In other words, "Why Did It Take So Long to Learn The Lessons Needed in a Career?"

Speaker: Peter M. Bryan, Rancho Cucamonga Fire Chief

Mr. Peter M. Bryan is the Fire Chief for the City of Rancho Cucamonga and the Rancho Cucamonga Fire Protection District. Hired in September 2001 and then promoted to Fire Chief in 2004, he has also been the Fire Chief for the cites of Monrovia and Norco.

- Master of Science—Fire Protection Administration, 1986
- Bachelor of Science—Fire Protection Administration and Technology, 1984
- California State Fire Marshal—Certified Fire Chief and Certified Chief Officer

Cost: \$21 per person - Cash preferred or make check payable to Cask & Cleaver

Stefanie Reyes, City of Rancho Cucamonga, stefanie.reyes@cityofrc.us

Annual Weekend Training Workshop

This years' Annual Weekend Training Workshop is scheduled for November 21-23, 2008 at the Doubletree Hotel, Burlingame, CA. A registration form detailing the specific topics being presented will be available on the CSMFO Website www.csmfo.org September 2, 2008. Registration is limited and registration deadline is October 17th. A total of 20 hours CPE credit for those who attend all sessions over the 2-1/2 days. Please contact Terrence Beaman (714) 993-8237or Ronnie Campbell (805) 388-5320 if you have any questions.

We look forward to seeing you in Burlingame/San Francisco Airport!

Faces and Places

Promotion: Nancy Desai has been promoted to Controller at Moulton Niguel Water District.

Retirement: Larry Ronnow announced his retirement as finance director of the City of Grand Terrace effective 10/31/08 after 31+ years in PERS.

After graduating from Loyola Marymount and serving 6 years in the USAF (including 4 in the cockpit and a tour in Vietnam) he began his local government career with the City of Corona in 1977. He earned his MBA from Cal State San Bernardino in 1980 which included coursework at Cal Poly Pomona. He served as assistant finance director at Laguna Beach, first full-time director for Lake Elsinore, followed by CFO positions at Loma Linda, Coachella and Upland. He will miss all the friends he met along the way.

Special thanks to his first mentors, Ed Luekemeyer & John Grindrod (RIP) of the City of Corona. He will be replaced at Grand Terrace by Bernard Simon.

New Members

Brad Janik, Judy Thompson & Associates Gilda Faeth, Isla Vista Rec & Park District Araceli Fierro, Transbay Joint Powers Authority Ralph Reader, Santa Cruz

Debra Eggerman, Modesto Christa Shelley, Claremont Brooke Lazzari, Belmont Michelle Tu, Belmont

Job Postings October 2008

Finance Director, Jackson County, OR,

\$86,341 - \$99,944 DOQ

We are seeking a Leader who is influential, committed, loyal, resilient, ethical, and creative. One who brings strong management expertise, administrative experience, exceptional interpersonal skills, and an ability to play a leadership role in local government.

Bachelor's degree in Accounting, Finance, or related field; Master's Degree, CPFO designation, and/or CPA preferred.

Five years of progressively responsible professional governmental accounting experience including senior management responsibilities, OR any combination of education and experience which would provide the desired skills, knowledge, and ability required to perform the job.

Valid Oregon Driver's License, and will pass a criminal background, credit check, and drug and alcohol screen prior to hire.

As Finance Director for Jackson County, you serve as the County Treasurer and Tax Collector with responsibility for treasury, portfolio investing, municipal accounting, procurement, financial reporting, payroll, county-wide tax collections, expenditure and revenue controls, and surplus property management.

Apply today to make a difference in our organization, and your community. To Apply Send cover letter and resume to: wendi@wbrowncreative.com, or Fax: (866)-224-1423

City of Long Beach, Accounting Operations Officers, Salary \$80,000s to \$90,000s

Enjoying an ideal Southern California climate, the City of Long Beach is frequently described as a series of strong, diverse, interwoven smaller neighborhoods within a large city and is home to an abundance of cultural and recreational opportunities. Under direction of the City Controller, the Accounting Operations Officer, Capital Projects/Tidelands Division provides the financial coordination and oversight of Federal, State and County grants administered by the City. He/She also provides the financial coordination for the City's Capital Improvement Projects, and is also responsible for Tidelands Accounting and financial reporting in the Tidelands Trust Area for the City. Position requires a bachelor's degree in accounting, public administration or business administration, and five years progressively responsible experience, three of which have been in a supervisory or management level position with responsibilities in financial management. A CPA, MBA or MPA is desirable. Interested candidates should apply

online at www.allianceresourceconsulting.com by October 3, 2008. For more information, contact Sherrill Uyeda or Nicholas Mesic at (562) 901-0769, or e-mail info@ alliancerc.com. EEO/ADA

City of Hawthorne, Finance Manager, \$7.866 - \$9.252

Under administrative direction, performs a variety of complex administrative, technical and professional work in planning and coordinating the fiscal operations of the City; administers the City's budget, payroll, accounts payable, grants accounting systems, purchasing and warehousing; directly supervises all personnel assigned to the various positions within the Finance Division; assists in training and developing division personnel; coordinates and assists in the preparation and distribution of the annual budget; assists in reviewing departmental/division purchase requests; reviews revenue and expenditure reports in comparison with the planned or adopted budget; directly supervises the audits of City records and funds; audits and approves payment of bills, invoices, payroll and demands; provides general direction for the purchasing functions of the City and approves purchase orders for payment; provides assistance to auditors with the investigation and verification of data and records; provides assistance to Department Heads and/or Division Managers on financial problems and maintaining records of financial activities within their respective departments/divisions; prepares reports and works on special assignments and projects for the City related to the functions of the Finance Division; develop, implement, and maintain accounting and budgetary systems; and performs other related duties as assigned.

City of Pittsburg, Accountant I/II,

\$52,968 - \$72,060 annually

Our current vacant Accountant I/II position is responsible for accounting functions primarily for the Revenue and Collections Division. The position will provide accounting and operational support to the revenue manager, as well as provide support and back-up to the business license and utility billing operations. Candidates must possess a bachelor's degree in accounting, business administration or a closely related field. Prefer candidates with two years of responsible professional accounting experience in general ledger, financial statements, account analysis, reconciliations, journal entries, and accruals, as well as strong communication skills and experience working with the public.

All applicants who apply on time for the position will be

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invited to participate in the written examination process. Applicants, who pass the written examination, with the most experience will be invited to the interview process. The City of Pittsburg reserves the right to utilize alternative testing methods if deemed necessary. The Human Resources Department will make reasonable accommodations for persons with disabilities. Please advise us at least 72 hours prior.

City of Orange, Budget Officer, \$74,940 to \$96,108

Under general direction, plans, organizes, oversees, coordinates and reviews the production of the City's operating and capital budgets; reviews, monitors, adjusts, and controls the ongoing operating and capital budgets after adoption; provides highly responsible and complex administrative support to the Finance Director; provides expert professional assistance to City management staff in areas of expertise; and performs related work as required. Management reserves the right to add, modify, change or rescind the work assignments of different positions and to make reasonable accommodations so that qualified employees can perform the essential functions of the job. Participates in the development of goals, objectives, policies, and priorities for the City's operating and capital budget production process; recommends within departmental policy, appropriate service levels; recommends and administers policies and procedures.

Develops and standardizes procedures and methods to improve the budget and continuously monitors the efficiency and effectiveness of administrative and support systems; identifies opportunities for improvement and recommends to the Director.

Plans, manages, and oversees the daily functions, operations, and activities of the preparation of the City's operating and capital budgets.

EXPERIENCE: Four (4) years of increasingly responsible finance experience in the development and management of large governmental budgets is required.

LICENSES AND CERTIFICATIONS: Valid California class C driver's license with satisfactory driving record and automobile insurance.

http://agency.governmentjobs.com/orange

City of Culver City, Senior Enterprise Business Analyst, \$76,695 - \$93,616 (4% increase 1/1/09)

Excellent benefits including PERS 2.5% at 55, plus generous medical, dental, vision, life insurance, vacation, sick leave, floating holidays, and voluntary 457 deferred comp plan.

The City is seeking a positive, motivated, self-starter to join the Finance Department team. The ideal candidate has demonstrated success in the analysis, development and implementation of automated financial business applications and enterprise financial operations. Must possess strong oral and written communication skills; ability to deal constructively with competing priorities and develop effective action plans; knowledge of federal, state and local government finance rules, regulations and laws; knowledge of current technologies and standards and project management methodology; ability to understand and use J.D. Edwards tools for managing system configurations and security; ability to prepare complex financial reports using J.D. Edwards Report Writer and Crystal Report Writer; and ability to provide effective project management including maintaining budgets, and coordination with consultants and vendors. Requires a combination of high level accounting, analytical and computer knowledge and skills to ensure the effective delivery of financial services.

To be considered for this position, a cover letter describing your relevant experience and a completed City application must be received at the following address no later than 5:00 p.m. on Friday, October 3, 2008: City of Culver City, Human Resources Department, 9770 Culver Blvd., Culver City, CA 90232; (310) 253-5640. Faxes and e-mails are not acceptable. You may download a City application at www.culvercity.org/jobs.

Applicants that appear to be the most qualified may be invited to participate in the interview process tentatively scheduled for the week of October 20, 2008.

City of Sonoma, Accountant, \$4,810-\$5,847

Under the direction of the Assistant City Manager, plans, organizes and participates in the activities and programs of the City's finance department including revenue collection and licensing, purchasing and payroll functions. Accountant to provide highly responsible and professional staff assistance to Department Heads, Assistant City Manager and City Manager. Performs accounting functions involved in the preparation and maintenance of the City's accounting records in compliance with Generally Accepted Accounting Principles. Maintain the general ledger, prepares general ledger journal entries and closing entries; analyzes and reconciles accounts within the general ledger and subsidiary ledgers. Performs duties related to payroll including review of timesheets, payroll calculations, production of employee paychecks, electronic transfers, quarterly and annual payroll tax reports. Oversees a variety of subsidiary ledgers, reports and accounting records; examines and corrects accounting transactions to ensure

accuracy in the areas of payroll, accounts receivable and payable, business license and utility billing. Coordinates the preparation of month end financial reports; work with independent auditors to prepare annual financial report; implements recommended changes in procedures and internal controls. First line supervisor for two accounting staff members. This is a non-exempt position with excellent benefits. http://www.sonomacity.org

City of Dixon, Accounting Manager, \$56,544 - \$68,736 annually, plus benefits

Working with minimal supervision, you'll supervise, train, assign and evaluate other professional, technical and clerical positions. This includes posting, balancing and reconciling general ledger and subsidiary accounts, reviewing transactions of various City Departments, preparing a variety of financial reports, assisting in all phases of preparation for the City's annual audit and budget, grant accounting, supervisory duties of assigned staff, while troubleshooting, resolving discrepancies and procedural problems. Position requires a Bachelor's degree in Accounting, Business Administration, Public Finance or a directly related field, plus four (4) years of increasingly responsible accounting experience, two which must have been in a government setting. Two (2) years of supervisory experience is highly desirable. Position closes October 17, 2008. To apply for this outstanding opportunity, please obtain a City Application packet from the Personnel Office located at 600 East A Street, Dixon, CA, (9 a.m. to 5 p.m. Monday-Friday), or call our job line at 707-678-7005. You may also visit our website at http://www.ci.dixon.ca.us. EOE

San Diego Association of Government, Sr. Project Accountant, \$56,117 to \$89,787 per year

With a robust framework already in place that connects the region's transportation centers and operators, SANDAG is adding a new level of sophistication to several ITS program areas. Current efforts include the implementation of Electronic Payment Systems for the I-15 FasTrak and Compass Card programs. Another important program is the 511 traveler information service. The implementation of these new programs requires developing many business processes including the design and implementation of accounting systems for accurately managing the financial elements of these operations.

With expertise in the financial side of business operations, the Senior Project Accountant will serve as the technical lead for developing and implementing financial management systems and processes for new or expanding ITS business areas such as I-15 FasTrak, Compass Card,

and 511, and perform related accounting functions for these programs. On a broader level, the Senior Project Accountant will provide budget support and financial accounting and reporting for all ITS projects and programs. Qualifications include a Bachelor's degree in accounting, finance, business management, business administration, or a related field, and five years of experience with accounting and financial management support for specialized business operations.

How to Apply: We encourage all interested candidates to apply for this position by completing a SANDAG Employment Application form. Resumes, cover letters, and work samples may be submitted in addition to the Employment Application but are not a substitute for this document.

Completed applications and related materials can be submitted via e-mail, fax, regular mail, courier, or delivered by hand. See our Careers / How to Apply Web page for additional information.

Applications for the position will be accepted until 5 p.m. on Friday, October 3, 2008.

Santa Clara Valley Water District, Chief Financial Officer

The Santa Clara Valley Water District is the primary water resources agency for Santa Clara County, and whose core business is to provide residents with a clean and reliable supply of water and protection from flooding. The Chief Financial Officer is responsible for planning and executing the strategic financial goals and managing the financial risks of the District. The CFO provides financial information and analysis to the Board of Directors and District Executive Management in policy making decisions, and has direct management responsibility for professional managers and staff in General Accounting, Budget, Financial Forecasting and Water Charge Development, Debt Financing, Revenue Collections and Treasury. Position requires a bachelor's degree from an accredited college or university with major course work in business administration, public administration, finance or a related field (master's degree is highly desirable), and six years of administrative or managerial experience in a related field which must have occurred in the public sector, water or related industry within the most recent ten years, four years of which must have been in a high-level administrative or managerial role. Apply online at www.allianceresourceconsulting.com by October 3, 2008. For a detailed profile, contact Sherrill Uyeda or Eric Middleton at (562) 901-0769, or e-mail info@ alliancerc.com. EEO/ADA

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CA.Joint Powers insurance Authority, Finance Director, \$82,176 - \$117,396 annually

Excellent benefits including PERS/PARS 2.5% @ 55 retirement plan, 11 paid holidays plus 32 hours floating holiday leave, \$600 per month cafeteria benefit plan to purchase medical (employer paid medical benefits up to 80% PERSCare family rate), vision and dental benefits, and a 4/10 work schedule.

The California JPIA is seeking a Finance Director to plan, organize, manage and direct the programs and activities of the Financial Services Division of the Authority. The successful candidate for this at-will position will, under general supervision, prepare, manage, and participate in preparing financial analyses and reports, coordinate the development of the Authority's budget, provide highly responsible and complex administrative support to the CEO, AEO, and Authority staff on financial and accounting related matters, and supervise accounting staff.

The job flyer, application, supplemental questionnaire, and additional information about the Finance Director position is available for viewing and printing at the following link: http://www.cjpia.org/4dcgi/jobs/index.shtml The recruitment is scheduled to close on October 16, 2008. Resumes, applications, and supplemental questionnaires will be accepted until 4:00 pm that day. The oral panel interview may be scheduled on October 29th at the California JPIA office, 8081 Moody Street, La Palma. Second interviews may take place on November 12th, or shortly thereafter. Submit resume, application, and supplemental questionnaire to:

Tammie Haller, Senior Management Analyst California JPIA 8081 Moody Street La Palma, CA 90623

Phone: (562) 467-8722 Email: thaller@cjpia.org

Central Marin sanitation Service, Accountant Technician, \$55,008-\$66,864 annually

The incumbent will work under the general supervision of the Finance Manager, and perform technical accounting work in the areas of payroll, accounts payable, accounts receivable and revenue billing, banking and cash management, general ledger, and other fiscal and budget support in a centralized setting.

The ideal candidate will have experience and skills in:

· Reviewing timesheets and other payroll records for

- completeness and accuracy
- Reconciling payroll deductions and preparing payments.
- Reviewing employee benefits enrollment and preparing payments to insurance and other benefits carriers.
- Preparing periodic earnings reports for submission to appropriate agencies and annual W-2 statements for employees.
- Preparing calculations and issuing payroll checks for merit evaluations.
- Entering and maintaining employment, payroll, and benefits information into financial system.
- Maintaining daily cash balances for Agency bank accounts, preparing weekly

Final Filing Date: October 13, 2008. To apply, candidates must submit a fully completed and signed Agency application and resume to Koff & Associates, Inc., Attn.: Sarah Haskell, 6400 Hollis Street, Suite 5, Emeryville, CA 94608 by October 13, 2008. An application can be obtained by contacting Koff & Associates, Inc. via email at shaskell@koffassociates.com or at www.koffassociates.com.

Selection Procedures: After the final filing date of October 13, 2008, application packets will be reviewed. Candidates with qualifications best meeting the needs of CMSA will be invited to participate in an interview process. CMSA will make the final decision regarding a candidate's eligibility. All applicants will be notified by mail regarding further participation in the selection process. Travel costs are at the applicant's expense. Applicants considered for appointment will be required to undergo a post-job offer, pre-employment medical examination including drug testing and a thorough background investigation.

City of Marina, Finance Director,

\$121,092 to \$177,531 Annually

The Finance Director is the City's authority on all aspects of financial management and requires a deep and comprehensive understanding of municipal finance. The incumbent will exhibit in-depth knowledge of accounting, reporting, financial planning, budgeting, payroll, purchasing, pensions, investments and is experienced with emerging, state-of-the-art technologies. The Director will be expected to:

- Formulate an economic vision
- Anticipate fiscal needs and demands
- Execute a financial strategy
- Form fiscal policies
- Actively pursue reliable funding to support existing programs and new initiatives

- Conceive new service delivery methods
- Lead revenue sharing strategies
- Forecast and plan for the financial future
- Manage grants, contracts and diversified funding from outside entities
- Ensure accurate and timely reporting
- Recommend strategic actions
- Advocate before State and Federal agencies and legislatures to further the purposes of City government.

This financial expert must manage cash flow analysis and demands for rapidly growing CIP, CFD and tax increment financing, assessment district and LLD financing and manage assets to maximize financial potential. Anthony Altfeld, City Manager, City of Marina aaltfeld@ci.marina.ca.us,

Tel. 831-884-1224, Fax 831-384-9148 www.ci.marina.ca.us

SANDAG, Manager of Financial Programming Division, \$75,202 to \$120,324 per year

The Manager of the Financial Programming Division will provide leadership for a team of four highly-talented professionals who, in close collaboration with program managers, develop or contribute to short- and long-range planning documents such as the RTIP, STIP, and RTP, prepare the TransNet Plan of Finance, provide capital project budget management, and coordinate agency grants. In the ever-changing world of transportation funding, the ability to offer strategic insight to legislative and local policy initiatives and provide technical expertise for program changes and enhancement efforts will be an essential part of the role. This position leads one of two divisions reporting to the Director of Finance. The Manager of Financial Programming Division joins the Finance Manager as the Director's "Go To" team to advise on issues impacting the fiscal well being of SANDAG programs, projects, and operations. Qualifications include a bachelor's degree with major course work in finance, business management, public administration, or a related field, and seven years of progressive career development in transportation financial programming and administration of transportation funding programs/grants with two years of program management and supervisory responsibility. An advanced degree or professional certification is highly desirable. Visit www.sandag.org/jobs, call (619) 699-1900, or e-mail hr@sandag.org for further information and application instructions. This position is open until filled. The first review of applications for the Manager of the Financial Programming Division position will begin on Monday, October 20, 2008.

City of Hollister, Accounting Manger, \$5,824 - \$7,080/mo.

THE IDEAL CANDIDATE shall possess excellent technical skills in budgeting and accounting, with experience in financial reporting, bond financing and a strong background in customer service. Under the direction of the City's Administrative Services Director, this position provides direct supervision over the City's finance and full-service Utility operations. REQUIREMENTS include the equivalent to a Bachelor's degree from an accredited college or university with major course work in accounting, business administration or a related field, with at least four years of professional accounting, budgeting, and/or financial experience. INTERESTED APPLICANTS can apply through October 30, 2008 by 5 pm (no faxes accepted). Applications and a supplemental questionnaire can be obtained from Human Resources (375 Fifth Street, Hollister, CA, 95023, [831] 636-4308) or downloaded electronically at www.hollister.ca.gov. The City of Hollister is an Equal Opportunity and Affirmative Action Employer.

Vista Irrigation District, Financial Analyst, \$5747-\$6724 per month DOQ

Compensation includes benefits, including fully paid health, dental and vision care insurances (for employee, spouse and family), PERS pension (3% at 60), three weeks of annual vacation, eligibility flexible scheduling with every other Friday off and 13 paid holidays annually–VID is an excellent, award winning employer. CALL (760) 597-3163 for recorded information or visit our website at http://www.vid-h2o.org. A District application package is required. Deadline: 10/14/08 EOE

ESSENTIAL FUNCTIONS:

- Collect, compile and analyze information from various sources on a variety of specialized topics including complex financial, analytical, budget or administrative issues.
- Conduct periodic financial and statistical surveys and perform research and statistical analyses on fiscal, administrative and operational issues.
- 3. Prepare comprehensive technical records and reports to present and interpret data, identify alternatives, and make and justify recommendations.
- Develop long-range financial planning.
- 5. Develop revenue requirements.
- 6. Conduct various feasibility and cost tudies.
- 7. Forecast impacts of potential future events.
- 8. Recommend water rates and structure changes.
- Act as a liaison with the San Diego County Water Authority relating to wholesale water rates, rate structure, and underlying issues relating to wholesale

water activities, including pass-through calculations.

- 10. Develop capital funding strategies.
- 11. Maintain debt compliance with bond indentures, contracts and agreements.
- 12. Formulate and implement policies and procedures.
- 13. Participate in the preparation and administration of the operating and capital budgets.
- 14. Perform related work as assigned.

POSITION STATUS: This position is non-exempt and eligible for overtime compensation under the Fair Labor Standards Act and in accordance with District policies. This position is privy to information leading to decisions of management that effect employee relations and, as such, is designated as a confidential employee.

County of Marin, Accounting Manager,

\$7,273 - \$8,833 monthly

The County of Marin, located in the North Bay Area across the Golden Gate Bridge from San Francisco, is seeking an Accounting Manager for a value driven organization with 2,400 employees serving 250,000 residents. The County has an operating budget of approximately \$431 million for FY08/09 and also serves over 100 special districts with accumulated budgets similar in value to the County. Serving in the Auditor-Controller's Office, the Accounting Manager is responsible for administering the general accounting division for the County and will also perform various accounting functions for the special districts. This position reports to the Deputy Auditor-Controller. The ideal candidate will be an experienced government finance professional who has demonstrated knowledge of GAAP, GASB and day-to-day operational processing and recording of County and special district financial activities, including financial statement and CAFR preparation. This team-oriented professional will have the ability to motivate, train and build staff while cultivating a highly diverse environment. SAP experience is highly desirable.

The salary range for this position is \$7,273 - \$8,833 monthly, plus a comprehensive benefit package. Interested candidates may view minimum qualification requirements and apply online at the County website: http://www.co.marin.ca.us./jobs no later than Friday, October 17, 2008. Out of state candidates are welcome to apply. For questions about this position, or to obtain a

detailed brochure, please contact:
Kim Valenzano
CPS Executive Search
241 Lathrop Way

Sacramento, CA 95815 Phone: 916-263-1401 Fax: 916-561-7205 Website: www.cps.ca.gov/search County website: www.co.marin.ca.us

City of Agoura Hills Accounting Specialist II, \$4534-\$5523/mo

This paraprofessional position's duties include payroll, business registration, and other financial and statistical records and reports, requiring the application of accounting principles and procedures; performs related duties as required. Minimum requirements include completion of college-level course work in basic accounting, bookkeeping, or finance; and three years of experience in accounting or a related field, which involved maintaining financial and statistical records, including accounts payable, receivable, or payroll records. APPLY BY: October 9, 2008, 5:00 p.m. APPLY AT: City of Agoura Hills, Human Resources, 30001 Ladyface Court, Agoura Hills, CA 91301. Application and a job description are available online at: www.ci.agoura-hills. ca.us or call: (818) 597-7306.

San Mateo Medical Center, Controller, \$90,230 - \$112,798

In San Mateo County, we've developed a forward-looking health agenda and a robust continuum of care - one that offers fiscally sound programs and services intended to evolve with our diverse and changing community. With this goal, we recently reorganized our County health functions to create a more unified, seamless and effective system that joins our population health and delivery system responsibilities. This effort created unique opportunities for seasoned leaders who want to help guide us into the next era of public health and health care delivery. We are seeking a financial expert to analyze, strengthen and maintain the fiscal integrity of San Mateo Medical Center, the County's fully accredited 509-bed acute care teaching facility. Focusing on optimizing the hospital's efficiency and managing its budget, the Controller will work directly with our CFO to develop and implement strategies to improve and streamline facility-wide operations. In addition to overseeing accounting and accounts payable functions, this individual will identify and author policies and procedures to enhance internal and external controls, as well as recognize and resolve issues impacting the hospital's financial performance. The ideal candidate will have the expertise of a CPA with a Master's degree in Finance, Accounting, Healthcare Administration, Business Administration or a related field, a strong management background in accounting/finance and experience working in an acute healthcare setting. Candidates must have demonstrated success generating detailed fiscal analysis while still maintaining organization-wide financial focus. Supported by a \$240 million budget, San Mateo Medical Center is part of a robust continuum of care that features general

acute care services, 11 community clinics, a skilled nursing facility, a full array of outpatient and inpatient psychiatric services as well as home/community-based and long-term care services for older adults and persons with disabilities. Closing Date: October 23, 2008

To view detailed job descriptions and to apply online, please visit our website at www.co.sanmateo.ca.us/hr/jobsor call the Human Resources Department at 650-363-4343. Applications are only accepted online. EOE

San Mateo Medical Center, Decision Support Manager, \$77,937 - \$97,427

In San Mateo County, we've developed a forward-looking health agenda and a robust continuum of care - one that offers fiscally sound programs and services intended to evolve with our diverse and changing community. With this goal, we recently reorganized our County health functions to create a more unified, seamless and effective system that joins our population health and delivery system responsibilities. This effort created unique opportunities for seasoned leaders who want to help guide us into the next era of public health and health care delivery. We are seeking a financial expert to develop and prepare financial analyses, financial projections, financial modeling and reports used by management in the Medical Center's decision making process. This includes establishing procedures to ensure accurate collection, summarization, reporting and interpretation of budget, cost, statistical and outcomes data, establishing hospital-specific costing methodologies, overseeing system requirements and training needs regarding the Decision Support System and supporting the financial planning process through analysis and evaluation of financial viability of prospective business ventures, major capital investments and strategic planning projects. The ideal candidate will have a Bachelor's degree in Accounting, Finance, Economics, Auditing, Business Administration or a related field, a management background in finance/decision support and experience working in an acute healthcare setting. Candidates must have knowledge of various data systems used in hospitals and the ability to effectively manage multiple priorities in a fast-paced environment. Supported by a \$240 million budget, San Mateo Medical Center is part of a robust continuum of care that features general acute care services, 11 community clinics, a skilled nursing facility, a full array of outpatient and inpatient psychiatric services as well as home/community-based and long-term care services for older adults and persons with disabilities. Closing Date: October 23, 2008To view detailed job descriptions and to apply online, please visit our website at www.co.sanmateo.ca.us/hr/jobsor call the Human Resources Department at 650-363-4343. Applications are only accepted online. EOE

City of Santa Monica, CA. Principal Budget Analyst - Up to \$104,064*

Salary*: Up to \$104,064 which indicates a base salary of \$99,840 per year; and professional incentive pay (paid quarterly) + cashable leave days (paid at end of the fiscal year) equaling up to \$4,224 per year. This position is also eligible for an annual performance bonus (up to 10% of base salary) based on the employee's performance as determined by the appointing authority. Job Summary: Plans, organizes, supervises and implements complex and/or specialized budgeting/financial programs and research projects relating to the City's operating budget. Supervises, assigns and reviews the work of central budget staff. Classification specification pending Personnel Board approval.

Requires: Graduation from an accredited college or university with a Bachelor's degree in Business, Public Administration, or a closely related field. Four years of recent, paid public agency budget analysis, preparation and administration experience. At least one year of experience must have been in the central budget office of that agency and at the supervisory or administrative level. A Master's degree in Business, Public Administration or a closely related field will be substituted for one of the required years of public agency budget-related experience. Apply by: 5:30 p.m., Thursday, October 9, 2008. Apply at: City of Santa Monica Human Resources Dept., 1685 Main St., P.O. Box 2200, Santa Monica, CA 90407. Phone: (310) 458-8697 or visit www.smgov.net/hr

City of Hemet, Finance Director, \$131,256 Annually (DOQ)

The Finance Director manages the Administrative Services Department. The department has a staff of 20, which includes accounting, utility billing, budget, financial reporting, CDBG funds management, purchasing, payroll, risk management, and information technology. This is an at-will position, appointed by and reporting to the City Manager. This position serves as a key advisor to the City Manager.

Specific Responsibilities Will Include:

- Developing a long-range financial plan.
- Implementing Council approved financial policies.
- Developing a comprehensive capital improvement budget.
- Developing an approach and implementation plan for GASB 45.
- Implementing cost savings strategies dealing with credit cards, take home vehicles, and professional services agreements.
- Actively participating on the City's negotiating team

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- with six labor groups.
- Energizing the City's insurance and risk management program.
- Coordinating a redevelopment bond financing.

COMPENSATION

\$131,256 annually DOQ. The City also offers a comprehensive benefits package for this at-will position, including CalPERS Retirement (2.7% @ 55), and will negotiate an employment agreement with the selected candidate. TO APPLY:Visit the City's website at www. cityofhemet.org to download the position brochure and application. Submit a completed application and resume to:

City of Hemet Human Resources Department 445 E. Florida Avenue, Hemet, CA 92543 (951) 765-2315

Three Valleys MWD, CFO

Three Valleys is a wholesale regional water agency empowered by the Metropolitan Water District of Southern California to distribute imported water supplies from the Colorado River and the Sacramento Delta. With a staff of 20 full-time personnel (13 in administration and 10 in operations), the District delivers over 70,000 acre feet of water each year to 14 local entities in the Pomona, Walnut and East San Gabriel Valleys. This water represents roughly 60 percent of the water consumed in the area. The District currently owns and operates a 25 MGD water treatment plant, three hydroelectric generators, 11 miles of water mains and 3 pump stations. The District is governed by an elected, seven member Board of Directors who oversee a general operating/capital budget of approximately \$48 million. It is headquartered in north Claremont near the foot of Mount San Antonio (Mount Baldy). About the Position: The Chief Finance Officer will be responsible for a variety of technical financial duties involving general accounting skills, budgets, investments, rate setting, benefit issues and preparing agendas & memos. The position will typically work a 9/80 schedule with Saturday, Sunday and alternate Fridays as the normal off days. Some evening meetings may be required. This is a FLSA exempt

FCS GROUP, Project Manager, Salary DOQ

FCS GROUP, established in 1988, provides financial and management consulting services in the public sector. The Firm seeks a seasoned Project Manager to join the San Francisco office operations and participate in a growing financial consulting practice focused on utility rates studies and finance. The Project Manager will be responsible for managing and executing projects of all

sizes, and will typically perform several concurrent projects; participate in marketing the Firm services through sole source marketing efforts and pursuit of competitive marketing opportunities; and develop a growing consulting practice with excellent opportunities for professional development and advancement. Requires an educational and professional background in economics, business, engineering, public administration or other related field (a master's degree is preferred) and at least 5 years of related professional experience providing consulting to, or working as an employee in the public sector. Apply at www. allianceresourceconsulting.com by October 24, 2008. For more information, contact Eric Middleton or Sherrill Uyeda at (562) 901-0769, or e-mail info@allianceRC.com. EEO/ADA

and oversee the City's financial activities that include the budget, accounting, financial reporting, payroll, investing, utility billing, revenue collection, and licensing. A current project underway includes a financial services software conversation to Eden Systems.

The ideal candidate will have five (5) years of progressively responsible, professional public sector experience in municipal finance management or municipal administration, including at least three years in a supervisory capacity, or its equivalent and a Bachelor's degree with major course work in public or business administration, finance, accounting, or a related field. A Master's degree is highly desirable. Possession of a valid California Class C driver's license.

If you have any questions, please contact Pamala Robbins, Human Resources at 707-778-4343 or probbins@ci.petaluma.ca.us.