



# LONG RANGE FINANCIAL PLANNING AND MODELING

# Agenda

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- Background
- Challenges and Solutions
- Implementation Process
- Rate Model Software Overview
  - ▣ Efficiencies and Benefits
  - ▣ Projections and Scenarios
- Questions





# Long-Range Financial Planning

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- Overview of DOU's Long-Range Financial Planning and Implementation Efforts
- Long-Range Financial Plan Next Steps



# Excel vs. Software Rate Model

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- ❑ Version Control
- ❑ Paper Copy Scenarios
- ❑ Less Transparent
- ❑ Less Efficient to Input Data





# Implementation Process

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- Assembled a Diverse Project Team
- Issued Request for Proposals (RFP)
- Procurement



# Rate Model Demo

- Cashflow Summary Overview
- Initiatives and Scenarios
  - ▣ Cash Funding Capital Improvement Projects (CIPs)
  - ▣ Debt Financing CIPs
  - ▣ Rate increase based on Debt Funding



# Summary of Objectives Discussed

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- **Cashflow Summary Overview**
  - ▣ Data uploads vs. manual entry
  - ▣ Toggles
  - ▣ Cashflow summary line items
  - ▣ Explain feature
  - ▣ Targets
  - ▣ Charts
  - ▣ Entry tables
- **Initiatives and Scenarios**
  - ▣ Cash Funding Capital Improvement Projects (CIPs)
  - ▣ Debt Financing CIPs
  - ▣ Rate increase based on Debt Funding





# City of Sacramento, Department of Utilities

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# Questions and Answers



# THANK YOU

