

Keys to Successfully Leading a Finance Department

Scott Catlett

Drew Corbett

Debbi Lauchner



Career Progression Highlights

Scott Catlett
Assistant Finance Director
City of Riverside

Education

- Bachelor of Science in Management, Finance, Tulane University (New Orleans, LA)
- Completed 60% of coursework for a Master of Urban and Regional Planning degree, University of New Orleans
- Master of Public Administration, California State University, San Bernardino
- Additional accounting courses at UCLA extension to complete the educational requirements to take the CPA exam and improve my knowledge of more advanced accounting topics



- Associate, TMG Consulting
 - Smaller regional consulting firm with 20 employees
 - Provided capital facilities planning and other financial consulting services to municipalities and airports in the southeastern United States
 - Traveled 30%
- Project Manager, GCR Inc.
 - Larger consulting firm with 100 employees
 - Provided capital planning-related software implementation and consulting services to state & local governments and airports throughout the United States
 - Traveled 70%



City of Riverside

- 12th largest city in California with 315,000 residents
- 2,700 employees with a \$1.0 billion annual budget
- Full service city including electric, water, and sewer utilities

Principal Management Analyst

- Primarily responsible for preparation of the annual budget and capital improvement program
- Part-time on "loan" to the City Manager's Office for a year working for one of two Assistant City Managers with responsibility for Public Works, Redevelopment, and Airport



- Financial Resources Division Manager
 - Managed the Finance Department division responsible for budget, debt administration, and business tax
 - Supervised a staff of 14
 - Limited direct exposure to accounting, treasury, purchasing, and other functional areas
 - Actively worked with other division managers to broaden understanding of these areas
 - Supplemented on-the-job training with additional classes (UCLA Extension, GFOA, CSMFO, etc.)



Current Role

- Assistant Finance Director
 - Supervise the department staff of 51 through four division managers
 - Department functional areas include
 - Investment management and financial systems
 - Accounting, treasury, and payroll
 - Budget, debt administration, and business tax
 - Purchasing and risk management
 - Primary job duties include
 - Interdepartmental coordination issues
 - City Council and Committee reports and presentations
 - Mayor, City Council, and community issues
 - Special projects



Other Activities

CSMFO

- Member of Professional Standards and Recognition Committee
- Inland Empire Chapter Chair (2012)
- Chair of Professional Standards and Recognition Committee (2012)
- Chair of Career Development Committee (2013-2015)
- Annual Conference presenter in 2013, 2014, and 2015
- Budget and CAFR reviewer 2010-Present
- Presenter at CDIAC and other conferences
- Adjunct faculty member, CSU San Bernardino
 - Teach Public Financial Management in the MPA program
- Volunteer advisor for UC Riverside fraternity
- Serve as Board Treasurer for my HOA and a non-profit





Career Progression Highlights

Drew Corbett
Finance Director
City of Menlo Park

Education and Experience



 BA, Political Science, The University of the South (Sewanee, TN)

- Elementary School Teacher, Compton Unified School District
 - Teach for America Corps Member

MBA, University of Wisconsin-Madison



- Intel Corporation
 - ~90,000 employees worldwide; \$40B in revenue

- Senior Financial Analyst/Project Manager
 - Variety of roles and responsibilities
 - Forecasting and close process improvement
 - Web-based cost estimate tool design, development, and implementation
 - Relocation provision design and implementation



- City of Sunnyvale
 - ~145,000 residents; \$250M annual budget
 - Full service including some utilities

- Career progression in Finance Department
 - Budget Analyst
 - Budget Manager
 - Assistant Director of Finance



- Assistant Director of Finance
 - Managed functional areas of budget, accounting, accounts payable, and payroll
 - 14 staff members
 - Limited exposure to other functional areas such as purchasing and treasury

Current Role



- Finance Director, City of Menlo Park
 - ~33,000 residents, \$75M budget
 - Provide most core city services except fire
- Finance Department responsible for budget, accounting, purchasing, accounts payable, accounts receivable, revenue management, treasury, debt management, payroll, and risk
 - 7 staff members
 - Utilize some consultants and JPIA for risk

Other Activities



- CSMFO
 - Served 3-year term on Board of Directors
 - Committee involvement
 - Career Development, Membership Benefits, Program, Host, Site Selection
 - Presented at annual conference
 - 2010, 2011, 2012, 2013, 2015
- Cornerstone Academy San Jose (charter school)
 - Served 3-year term on Board of Directors
- Guest speaker at San Jose State University and University of San Francisco graduate programs



Career Progression Highlights

Deborah Lauchner
Chief Financial Officer
City of Santa Rosa



Education and Experience

 BS, Agricultural and Managerial Economics, University of California at Davis

- Agricultural Credit Manager, US Department of Agriculture (1990-1997)
 - Santa Rosa, CA
 - > Salinas, CA





- Assistant Treasurer-Tax Collector, County of Santa Cruz, CA (1997-2001)
 - >\$217 million departmental revenues
 - >\$1.5 million department expenditures
 - ➤ 17 staff with 5 direct reports
- Finance Manager, City of Rohnert Park, CA (2001-2007)
 - >~45,000 residents
 - >\$22 million budget
 - ➤ 10 departmental staff
 - ➤ Full Service City





- Finance Manager, City of Novato, CA (2007-2011)
 - >~53,000 residents
 - >\$46 million budget
 - ➤ 6 departmental staff
 - ➤ Not a Full Service City Special Fire District and Special Districts for Utilities
- Finance Director, City of Vallejo, CA (2011-2014)
 - **>**~117,000 residents
 - ➤\$200 million budget
 - ➤ 32 departmental staff
 - ➤ Not a Full Service City Special Sewer District and Special District for Recreation and Parks



Education and Experience

- Chief Finance Officer, City of Santa Rosa, CA
 - **>**~177,000 residents
 - >\$357 million budget; \$135 million General Fund
 - ➤ 63 departmental staff
 - ➤ Full Service City